

Income/Expense Statement - FY24, FY25, and FY26
7/1/2023 through 3/11/2026

Category Description	7/1/2023- 6/30/24	7/1/2024- 6/30/25	7/1/2025- 3/11/26	FY26 Budget	% of Budget
INCOME					
Membership Dues	\$ 33,720.00	\$ 27,720.00	\$ 6,240.00	\$ 30,720.00	20.3%
Special Dues Assessment		\$ 13,950.00	\$ 54,850.00	\$ 30,000.00	182.8%
EAP Payments	9,525.00	9,425.00	2,825.00	9,500.00	29.7%
Calm Payments	3,025.00	3,600.00	900.00	4,500.00	20.0%
Extension Council Conf.	3,847.50		-	1,200.00	0.0%
TOTAL INCOME	\$ 50,117.50	\$ 54,695.00	\$ 64,815.00	\$ 75,920.00	85.4%
EXPENSES					
General					
Bank Charges	\$ 33.93	\$ 49.40	\$ -	\$ 35.00	0.0%
Copies	613.30	596.65	332.40	800.00	41.6%
Misc.	169.00	290.43	1,007.00	500.00	201.4%
Office Supplies	205.32	193.06	47.27	300.00	15.8%
Postage	453.10	574.87	279.67	750.00	37.3%
Travel	4,687.60	6,013.41	2,991.79	6,000.00	49.9%
Insurance	1,090.00	2,180.00	-	1,090.00	0.0%
Meeting Supplies	578.28	298.08	-	500.00	0.0%
Board Meeting Meals		551.62	552.00	-	
TOTAL General	\$ 7,830.53	\$ 10,747.52	\$ 5,210.13	\$ 9,975.00	52.2%
Comm. & Networking					
Communications	1,260.42	1,337.93	433.35	\$ 1,500.00	28.9%
Marketing/Promotions	635.48	671.91	-	900.00	0.0%
TOTAL Comm & Networking	\$ 1,895.90	\$ 2,009.84	\$ 433.35	\$ 2,400.00	18.1%
Human Resources & Member Services					
Council Conference	\$ 4,913.17	\$ 791.40	\$ 1,590.15	\$ 5,000.00	31.8%
Extension Council Day on Campus		3,000.00	3,000.00	3,000.00	100.0%
EAP	9,032.40	8,821.80	-	9,500.00	0.0%
Calm	4,250.08	5,002.56	-	4,500.00	0.0%
Member Support		1,384.92	-		
Council Training		233.91	-	250.00	0.0%
Legal Services	12,882.50	17,192.50	11,442.00	20,000.00	57.2%
TOTAL Human Resources & Member Services	\$ 31,078.15	\$ 36,427.09	\$ 16,032.15	\$ 42,250.00	37.9%
Finance, Policy, & Legislation					
Legislative Consultant			45,000.00	\$ 30,000.00	150.0%
Legislative Contacts	\$ 2,647.67	\$ 5,039.47	\$ 11,772.83	5,000.00	235.5%
TOTAL Finance, Policy, & Legislation	\$ 2,647.67	\$ 5,039.47	\$ 56,772.83	\$ 35,000.00	162.2%
TOTAL EXPENSES	\$ 43,452.25	\$ 54,223.92	\$ 78,448.46	\$ 89,625.00	87.5%
OVERALL TOTAL	\$ 6,665.25	\$ 471.08	\$ (13,633.46)	\$ (13,705.00)	99.5%